

**WENDY NELSON ESPELAND**

December 2011

Department of Sociology  
Northwestern University  
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**EDUCATION**

- 1992            Ph.D. Sociology, University of Chicago.  
1981            M.A. Sociology, Arizona State University.  
1977            B.S. Sociology, magna cum laude, Arizona State University.

**EMPLOYMENT**

- 2010-            Professor of Sociology  
2009-2012        Charles Deering McCormick Professor of Teaching Excellence  
1998-2010        Associate Professor, Department of Sociology, Northwestern University.  
1992-1998        Assistant Professor, Department of Sociology, Northwestern University.  
1991-1992        Lecturer, Dept. of Sociology, Northwestern University.  
1980- 1986        Consultant, social effects of water and energy development; clients include: Apt Associates, Ch2MHill, Dames and Moore, U.S. Army Corps of Engineers, U.S. Bureau of Reclamation,

**FIELDS OF INTEREST**

Social Theory                      Science and Technology  
Sociology of Culture              Sociology of Law

Organizations

Quantification

## **PUBLICATIONS**

### **Books**

*Fear of Falling: How Media Rankings Changed Legal Education in America.* Wendy Espeland and Michael Sauder. Russell Sage Foundation, under contract.

*The Struggle for Water: Politics, Rationality, and Identity in the American Southwest.* Chicago: The University of Chicago Press, 1998.

### **Articles, Chapters, Essays**

Espeland, Wendy. "One Singular Sensation," review essay, *Socio-Economic Review*, accepted.

Espeland, Wendy and Michael Sauder, "How Rankings Affect Diversity," *Southern California Review of Law and Social Justice*, 2009 18 (3) 587-608.

Espeland, Wendy and Michael Sauder, "Rating the Rankings" *Contexts*, 8(2):16-21, 2009.

Espeland, Wendy and Mitchell Stevens, "A Sociology of Quantification," *European Journal of Sociology (Archives Européennes de Sociologie)*, 49(3):401-436, 2009.

Sauder, Michael and Wendy Espeland. "The Discipline of Rankings: Tight Coupling and Organizational Change," *American Sociological Review*, 74 (1): 63-82, 2009.

Espeland, Wendy and Michael Sauder "Rankings and Reactivity: How Public Measures Recreate Social Worlds" *American Journal of Sociology*, 113 (1):1-40, 2007.

Espeland, Wendy and Berit Vannebo. "Accountability, Quantification and Law." *Annual Review of Law and Social Science*, 3:21-43, 2007.

Sauder, Michael and Wendy Espeland, "Strength in Numbers? The Advantages of Multiple Rankings," *Indiana Law Journal*, 81:205-227, 2006.

Espeland, Wendy. "Lessons Learned From a Small Native American Community," *Public Administration and Development* 22: 377-388, 2002.

Levin, Peter and Wendy Espeland, "Pollution Futures: Commensuration, Commodification and the Market for Air," in Organizations, Policy, and the Natural Environment, ed. Andrew Hoffman and Marc Ventresca, Stanford University Press, 2002.

Espeland, Wendy. "Commensuration and Cognition," in Cognition in Mind, ed. Karen Cerulo, Routledge, 63-88, 2001.

Espeland, Wendy. "Bureaucrats and Indians in a Contemporary Colonial Encounter," *Law and Social Inquiry*, 26(2): 403-433, 2001.

Fine, Gary Allen, Wendy Espeland, and Dean Rojek. "Young Citizens: The Position of Children in Communitarian Theory," *Sociological Perspectives on Child Development*, 8: 299-318, 2001.

Espeland, Wendy. "Value-Matters," *Economic and Political Weekly*, 36 (21): 1839-1846, May 26, 2001.

Espeland, Wendy. "Bureaucratizing Democracy, Democratizing Bureaucracy," *Law and Social Inquiry*, 25(4):1077-1109, 2000.

Espeland, Wendy Nelson and Mitchell Stevens. "Commensuration as a Social Process," *Annual Review of Sociology*, 24: 312-43, 1998.

Carruthers, Bruce and Wendy Espeland. "Money, Meaning, and Morality," *American Behavioral Scientist*, 41(10): 1384-1408, 1998.

Reprinted in Nicole W. Biggart, ed. Readings in Economic Sociology, Blackwell Publishers, 2002.

Espeland, Wendy. "Authority By-The-Numbers: Quantification, Discretion, and the Legitimation of Expertise." A review essay of Trust in Numbers: The Pursuit of Objectivity in Science and Public Life , by Theodore M. Porter, *Law and Social Inquiry*, 22 (4) 1107-1133, 1997.

Espeland, Wendy. "Legally Mediated Identities: The National Environmental Policy Act and the Bureaucratic Construction of Interests," *Law and Society Review*, 28:1149-1179, 1994.

Reprinted in Readings in American Indian Law: Recalling the Rhythm of Survival, ed. Jo Carrillo, Temple University Press, 1998: 110-125

Reprinted in The Role of Social Science in Law, ed. Elizabeth Mertz, Ashgate Publishing Ltd, 2008: 545-576.

Espeland, Wendy. "Power, Policy and Paperwork: The Bureaucratic Representation of Interests," *Qualitative Sociology*, 16(4), 1993.

Carruthers, Bruce and Wendy Espeland. "Accounting for Rationality: Double-Entry Bookkeeping and the Emergence of Economic Rationality," *American Journal of Sociology*, 97(1): 31-69, 1991.

Reprinted in *New Developments in Economic Sociology*, ed. Richard Swedberg, Edward Elgar Pub, 2005.

Espeland, Wendy Nelson and Paul M. Hirsch. "Ownership Changes, Accounting Practices and the Redefinition of the Corporation," *Accounting, Organizations and Society*, 15: 1/2, 1990.

Espeland, Wendy. "Blood and Money: Exploiting the Embodied Self" in *The Existential Self in Society*, ed. Joseph A. Kotarba and Andrea Fontana, University of Chicago Press, Chicago, 1984.

O'Sullivan, Michael, Natalie Waugh and Wendy Espeland. "The Fort McDowell Yavapai: From Pawns to Powerbrokers," *Prevention and Human Services*, 3:2-3, 1983.

### **Other Publications and Media**

“\$700,000,000,000 (that’s a lot of zeroes).” Op-ed, *The Boston Globe*, 10/ 9/08.  
[http://www.boston.com/bostonglobe/editorial\\_opinion/oped/articles/2008/10/09/7000000000000000\\_thats\\_a\\_lot\\_of\\_zeroes/](http://www.boston.com/bostonglobe/editorial_opinion/oped/articles/2008/10/09/7000000000000000_thats_a_lot_of_zeroes/)

Sauder, Michael and Wendy Espeland. “Fear of Falling: How Rankings Change Legal Education,” 2007 (published 2009). Grants Research Report, 07-02 Law School Admissions Council Research Program: <http://www.lsacnet.org/Research/gr/Fear-Falling-Effects-of-US-News-World-Report-Rankings-on-US-Law-Schools>.

Espeland, Wendy. "Thinking about Standards in Qualitative Research," Multidisciplinary Standards for Systematic Qualitative Research ed. Michelle Lamont and Patricia White. National Science Foundation Report, 2009.

Wendy Espeland and Michael Sauder, “Rankings as Accountability Measures: The Stick and the Carrot” invited contribution for *Knowledge Rules*, Social Science Research Council Blog at: <http://www.ssrc.org/blogs/knowledgerules/>, posted 6/3/2008.

Wendy Espeland and Carol Heimer, Comment on Klaus Hoeyer, "Studying Ethics as Policy," *Current Anthropology* 46 (December): 82-83, 2005.

Mitchell Stevens and Wendy Espeland “Commensuration,”*Encyclopedia of Social Measurement*, 1:375-378, 2004.

“Understanding Law in Relation to other Forms of Authority.” *Amici*,11-1:2, 2003. Newsletter of the Sociology of Law Section, American Sociological Association.2004.

## **Book Reviews**

Standards and Their Stories, ed. Martha Lampland and Leigh Starr, *Contemporary Sociology*, in press.

Imposing Wilderness: Struggles Over Livelihood and Nature Preservation in Africa, by Roderick P. Neumann, *American Journal of Sociology*, July 2000.

Braids of Feathers: American Indian Law and Contemporary Tribal Life, by Frank Pommersheim, *Law and History Review*, 16:2 1998: 436-438.

The New Resource Wars: Native and Environmental Struggles against Multi-National Corporations, by Al Geidicks, *Contemporary Sociology*, 1994: 23: 23.

## **FELLOWSHIPS**

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|----------------------|--|
| 2010                 | Senior Fellow, Alice Kaplan Institute for the Humanities, Northwestern University.   |
| 2006-2007            | Fellow, Radcliffe Institute for Advanced Study, Harvard University.  |
| 2007 (declined)      | Visiting Professor, Ecole des Hautes Etudes en Sciences Sociales, Paris, France  |
| 2004 (Feb.)          | Visiting Fellow, Regulatory Institutions Network, Institute of Advanced Studies, Research School of Social Sciences, Australian National University. |
| 2000-2001 (declined) | Visiting Fellow, National Humanities Center, North Carolina.   |
| 2000-2001            | Visiting Scholar, Russell Sage Foundation, New York.   |
| 1996                 | Visiting Fellow, American Bar Foundation, Chicago.   |
| 1993-1997            | Fellow, Institute for Policy Research, Northwestern University.  |
| 1983-1984            | Marshall Field Endowed Fellow, University of Chicago.  |
| 1989-1990            | Post-doctoral Fellowship, Center for Dispute Resolution, Kellogg School of Business, Northwestern University.  |

1980-1981 Board of Regent's Scholar, Arizona State University.  
1973-1977 Board of Regent's Scholar, Arizona State University.

## **AWARDS and HONORS**

### **Scholarship**

2009 Clifford Geertz Award for Best Article, Culture Section of the American Sociological Association for "Rankings and Reactivity: How Public Measures Recreate Social Worlds" Espeland, Wendy and Michael Sauder, *American Journal of Sociology*, 113 (1):1-40, 2007.

2009 Philip D. Shelton Prize for Outstanding Legal Education Research, Law School Admissions Council, for "Rankings and Reactivity: How Public Measures Recreate Social Worlds" Espeland, Wendy and Michael Sauder, *American Journal of Sociology*, 113 (1):1-40, 2007.

1999 Rachel Carson Book Prize for The Struggle for Water, presented by the Society for the Social Studies of Science, September, 2000.

1999 Distinguished Book Prize for The Struggle for Water, presented by the Culture Section, American Sociological Association, August, 1999.

1999 Louis Brownlow Book Award for The Struggle for Water, presented by the National Academy of Public Administration for outstanding contribution to the literature on public administration, 2000.

1995 Distinguished Scholarship Award, Section on Law, American Sociological Association, 1995, for "Legally Mediated Identities," *Law and Society Review*, 28:5, 1994.

1993 Culture Prize, awarded by the Culture Section of the American Sociological Association for "Accounting for Rationality: Double-Entry Bookkeeping and the Emergence of Economic Rationality," *American Journal of Sociology*, 97:1 (July) 1991.

1981 Herbert Blumer Award for Best Theoretical Contribution, presented by the Society for the Study of Symbolic Interactionism for "Blood and Money: Managing Stigma in the Blood Business."

### **Teaching**

2009-2012 Charles Deering McCormick Professor of Teaching Excellence, Northwestern University.

2003 Distinguished Leader in Undergraduate Community Award, Weinberg College of Arts and Sciences, Northwestern University.

1998 Distinguished Teaching Award, Weinberg College of Arts and Sciences, Northwestern University.

#### EDITORIAL POSITIONS

2010-2013 Consulting Editor, *American Sociological Review*.

2005-2009 Consulting Editor, *Contexts*.

1998-2000 Consulting Editor, *American Journal of Sociology*.

1987-1988 Associate Editor, *American Journal of Sociology*.

1986-1987 Editor, Book Review, *American Journal of Sociology*.

1984-86 Associate Editor, Book Review, *American Journal of Sociology*.

#### RESEARCH AND TEACHING SUPPORT

Wendy Espeland and Michelle Nafziger, "Numbers Oriented Policy, Reactivity, and Culture," MacArthur Collaborative Summer Research Grant, Northwestern University, summer, 2009, \$1,250.

"Fear of Falling: The Effects of U.S. News Rankings on Law Schools," Wendy Espeland and Michael Sauder, Law School Admissions Council Research Program. 2003-2005, \$152,000.

"Law and Accountability," Wendy Espeland and Berit Vannebo, MacArthur Collaborative Summer Research Grant, Northwestern University, summer, 2005, \$1500.

"Collaborative Learning Communities: Northwestern University, Evanston, and Chicago," Cross-School Initiative Proposal, Northwestern University, Kimberly Gray, Wendy Espeland, Paul Arntson, David Dana, 2000-2002, \$100,000.

"Measuring Performance in Higher Education," Wendy Espeland and Michael Sauder, MacArthur Collaborative Summer Research Grant, Northwestern University, summer, 2000, \$1500.

"Fear of Falling: The Effects of Law School Rankings," Wendy Espeland and Michael Sauder, MacArthur Collaborative Summer Research Grant, Northwestern University, summer, 2001, \$1300.

“Pollution Futures: Commensuration, Markets, and the Transformation of Environmental Conflict,” Center for Dispute Resolution, Northwestern University, with Peter Levin, 2000, \$5000.

Northwestern University Research Grant. "Representing Value and Interests in Environmental Decision Making," 1993, \$4850

### **WORK IN PROGRESS**

*Fear of Falling: How Media Rankings Changed Legal Education in America*, (with Michael Sauder). Book manuscript under contract, Russell Sage Foundation, publication expected 2011.

*Fear of Falling* examines the effects of U.S. News rankings on prospective students, students, faculty and administrators; departments within law schools; and law schools as an organizational field. It analyzes how rankings shape professional identities, challenge the autonomy of legal educators and the heterogeneity of law schools, and change how decisions are made, resources are distributed, and administrators are evaluated.

*Commensurate Worlds: How We Do Things with Numbers*, book manuscript.

*Commensurate Worlds* offers a framework for investigating quantification, emphasizing how numbers, like language, can be analyzed as deeds. Using a series of cases, the book describes how numbers disrupt and re-order the parts of the world they are designed to express, create new strategies for connecting and separating things, new routines for what we notice and ignore, and change how we make and interpret meaning.

Sauder, Michael, Wendy Espeland and Chad McPherson. *Evaluating the Evaluators: Assessing the Impact of Educational Rankings in Higher Education*, Commissioned by the Association for the Study of Higher Education, Higher Education Monograph Series, Jossey-Bass.

*Evaluating the Evaluators* summarizes and analyzes the impact of various kinds of rankings on higher education, in the U.S. and globally; it offers strategies and policies for promoting effective accountability and mediating harmful effects of rankings.

“Side Effects: Accountability and the Treatment of HIV/AIDS,” (article with Carol Heimer).

“Side Effects” examines efforts to impose “accountability” in the treatment of HIV/AIDS in four countries: South Africa, Thailand, Uganda and the U.S.

including laws, clinical guidelines, “best practices,” physician and hospital “report cards,” research protocols and written SOPs.

"10%: Measurement and Identity in the Gay Rights Movement," (article with Stuart Michaels).

“10%” analyzes how Kinsey’s efforts to measure homosexuality helped activists understand homosexuals as a minority group, creating of kinds of people, and new forms of identity politics.

### **INVITED LECTURES AND PRESENTATIONS (selected)**

“The Effects of Media Rankings on Higher Education,” (keynote speaker), Peking University Education Forum, Peking University, Beijing, China. October 2010.

“Comparing the Effects of Rankings on Law Schools and Business Schools,” Graduate School of Business, Jiaotong University, Shanghai, China. October 2010.

“Media Rankings as Global Regulation,” New York University School of Law, New York University, September 2011.

“Certification Systems, Rating, and Codes of Conduct,” Featured panelist, Society for the Advancement of Socio-Economics, Philadelphia, June 2010.

“How Rankings Change Admissions Practices at Law Schools,” University of Chicago, Booth School of Business. April, 2010.

“Reactive Rankings,” Stanford University, SCANCOR, December, 2009.

“Constituencies and their Calculations” (plenary address), Interdisciplinary Conference on Accounting Practices, Innsbruck, Austria, July 9, 2009.

“A Sociology of Quantification,” Department of Accounting, London School of Economics, April, 2009.

“Methodological Approaches to the Study of Quantification,” Department of Accounting, London School of Economics, April, 2009.

“How Numbers Change Things: A Framework for Analyzing the Consequences of Measurement,” Institute for Policy Research, Performance Measurement Group, Northwestern University, March, 2009.

“How Numbers Change Things,” (Plenary Address, with Mitchell Stevens), Conference on Education, Culture and Development, Abu Dhabi, United Arab Emirates, January, 2009.

“The Comparative Effects of Rankings” (with Michael Sauder), Association of American Law Schools, San Diego, January 2009.

“A New Kind of Quantitative Sociology,” University of Michigan, Interdisciplinary Committee on Organizational Studies, October 31, 2008.

“The Globalization of Performance Measures,” Globalization of the Quantitative Tools of Government. Ecole National des Travaux Publics des Travaux de L’Etat, Lyon, France, April 2008.

“Reactive Rankings,” City University of New York Law School, November 2007.

“The History of 10%: Measurement and the Politics of Gay Identity,” Radcliffe Institute for Advanced Study, Harvard University, February 2007; Massachusetts Institute of Technology, Colloquia on Science and Technology, May 2007.

“Rankings and Accountability,” Radcliffe Institute for Advanced Study, Harvard University, January 2007.

“Workshop on the Ratings Game: Report on Law School Interviews,” (with Michael Sauder), Association of American Law Schools, Washington D.C., January, 2007.

“Re-thinking the Reactivity of Public Measures: USN Rankings of Law Schools.” Said School of Business, Oxford University, April 2006.

“Rankled by the Rankings: The Effect of Rankings on Law Schools,” Princeton University, March 2006.

“Standards in Qualitative Methods,” National Science Foundation Workshop, May, 2005.

“The Reactivity of Rankings,” Harvard University, December, 2004; “University of California, Berkeley, April 2005.

“Strength in Numbers? The Advantages of Multiple Rankings,” (with Michael Sauder) Strength in Numbers? University of Indiana School of Law, April, 2005.

“The Reflexivity of Rankings: The Impact of U.S. News Rankings on Education,” New York Law School, March 2004.

“The Politics of Comparability: Commensuration and the Ranking of U.S. Law Schools” (with Michael Sauder) Australian National University, February 2004.

“Commensuration and Cognition” Working Group on Law, Society and Culture, University of California at Irvine, January 2004.

“Fear of Falling: How Law Schools Respond to Media Rankings,” (Plenary Address), American Association of Law Schools, New Orleans: January, 2002; City University of New York Graduate Center, New York, March, 2001; Fordham Law School, New York, May, 2001; Russell Sage Foundation, New York, February, 2001.

“Commensuration and Visibility: How Numbers Direct Attention,” Agrarian Studies Colloquium Series, Yale University, New Haven, December, 2000.

Author, Author Meets Critic Panel, The Struggle for Water, Society for the Studies of Social Problems, Washington D.C.: August, 2000.

"Can Law Make Bureaucracies More Democratic?" Georgetown University School of Law, Washington D.C., November 1999

"Identities, Ideologies and Interests: The Structure of Bureaucratic Conflict," Dept. of Sociology, Yale University, October, 1999.

“Constructing Rationality and Identity in the American Southwest,” Dept. of Sociology, University of Arizona, May, 1997.

"Culture, Bureaucracy, and Democracy: Contemporary Colonial Encounters in the American Southwest," Workshop on Culture, University of Chicago, 1997.

"Democratizing Bureaucracy, Bureaucratizing Democracy," Summer Institute Faculty, Law and Society Association, Berkeley, August, 1996.

“Law, Rationality, and Identity,” American Bar Foundation, Chicago, November, 1995.

Legally Constructed Identity: Environmental Politics and the Yavapai, Midwest Faculty Seminar, University of Chicago, April, 1994.

### **CONFERENCE PRESENTATIONS (selected)**

“How Educational Rankings Affect Diversity,” American Sociological Association, San Francisco, August 2009.

“Side Effects: Accountability in International HIV/AIDS Programs” (with Carol Heimer), American Sociological Association, San Francisco, August 2009.

“What does “Rigorous” Qualitative Research Mean?, Panel on Interdisciplinary Standards for Systematic Qualitative Research, American Sociological Association, San Francisco, August 2009.

“How Measures Matter” (with Mitchell Stevens), Social Science History Association, Miami, October, 2008.

Critic, Author Meets Critic Panel, Sarah Igo’s *The Averaged American*. American Sociological Association, Boston, August 2008.

“Side Effects: Accountability and the Treatment of HIV/AIDS” (with Carol Heimer), Law and Society Association, Montreal, May, 2008.

“Queer Counts: Measurement and the Emergence of Gay Identity” (with Stuart Michaels), American Sociological Association, August 2006.

"Discipline and Rankings: Accountability and the Transformation of Authority," with Michael Sauder, American Sociological Association, Philadelphia, August, 2005.

"Gaming Rankings," Law and Society Association, Las Vegas, June, 2005.

"Quantitative Authority and the Reflexivity of Rankings" (Michael Sauder), Law and Society Association, Chicago, June, 2004.

“The Allure of Numbers: Law School Rankings and the Rationalization of Reputation,” Law and Society Association, Pittsburgh, June, 2003.

Peculiar Symbols: The U.S. News and World Report Rankings of Colleges and Law Schools” (with Mitchell Stevens), American Sociological Association, Chicago. August, 2002.

“Measurement and Standing: The History of 10% in Gay Politics” (with Stuart Michaels) Law and Society Association, Budapest, July, 2001.

“Whose Number One? The Influence of Media Rankings on Law Schools” (with Michael Sauder), Law and Society Association, Budapest, July, 2001.

“Symbolizing Reputation,” The International Sociological Association Working Group on the Comparative Study of the Legal Profession, Peyresq, France, July, 2000.

“Pollution Futures: Commensuration in the Market for Air” (with Peter Levin), Conference on Organizations, Policy, and the Natural Environment, Evanston, April, 2000.

"Commensuration: Using Numbers to Create Relationships Between Things," Toward a Sociology of Culture and Cognition, Rutgers University, November 1999.

"Value-Matters," Conference on Cost-benefit Analysis and the Environment, Yale University, New Haven, October 1999.

"Pollution Futures: Commensuration, Commodification and the Market for Air" (with Peter Levin), American Sociological Association, Chicago, 1999.

"It's Relative: Law in Relation to other Forms of Authority," Conference on Disciplinary Encounters with Law, American Bar Foundation, Chicago, May, 1999.

"Law, Scientific Authority, and Bureaucratic Politics, Law and Society Association, Chicago, May 1999.

"Gendered Development: Masculine Logics Inside Development Agencies," Femmes, Culture, et Experiences de Developpment, Paris, France, November, 1998.

"Changing Policy, Changing Politics: The Effects of Institutionalizing Procedural Democracy in Bureaucracies", American Sociological Association, San Francisco, August, 1998.

"Can New Regulation Change Old Bureaucracies?" Law and Society Association, Aspen, CO., June, 1998.

"The Price is Right: On Money and Morality" (with Bruce Carruthers), American Sociological Association, Toronto, August 1997.

"Nature by Design: Engineers, Aesthetics, and the Damming of the West," American Sociological Association, New York, August, 1996.

"Bureaucratizing Culture: Indian Identity and the Federal Acknowledgment Process," American Sociological Association, New York, August, 1996.

"Trust in Numbers, Trust in Lawyers: Comparing Quantitative and Professional Authority," International Sociological Association Working Group on the Comparative Study of the Legal Profession, Peyresq, France, July, 1996.

"Contested Rationalities in Colonial Encounters: Bureaucratizing Culture and Environment in the American Southwest," Law and Society Association, Glasgow, Scotland. July, 1996.

"Law, Power, and Organizational Culture: Differing Responses to Implementing Law," Law and Society Meetings, Toronto, 1995.

"Making the Desert Bloom: Water Policy and Politics in the West," American Sociological Association, Los Angeles, August, 1994.

"Universalism, Commensuration, and Identity: The National Environmental Policy Act and the Legal Construction of the Identity and Interests of the Yavapai," Law and Society Association, Phoenix, June, 1994.

"Death Becomes Them: Commemoration, Biography and the Ritual Reconstruction of Professional Identity among Chicago Lawyers in the Late 19th Century," with Terence Halliday, Law and Society Association, Phoenix, June, 1994.

"Concrete Ideology: Dams, Organizational Culture and the U.S. Bureau of Reclamation," American Sociological Association, Miami, August, 1993.

"Identity and Environmental Law: The National Environmental Policy Act and the Legal Representation of Interests," Law and Society Meetings, Chicago, May, 1993.

"Professional Ritual and Professional Reform," International Sociological Association Working Group on the Comparative Study of the Legal Profession, Aix-en-Provence, France, June, 1992.

"Concrete Ideology: The Legitimation of the Bureau of Reclamation, 1902-1980," Social Science History Association, Chicago, 1992.

Critic, Author Meets Critic Panel, John Walton's *Western Times and Water Wars: State, Culture and Rebellion in California*, American Sociological Association, Cincinnati, OH, 1991.

"Institutionalizing Rationality in Natural Resource Decision Making," American Sociological Association, Washington, D.C. 1990.

"Accounting for Rationality: Double-Entry Bookkeeping and the Emergence of Economic Rationality," with Bruce Carruthers, American Sociological Association, Chicago: August 1987.

"Outsiders, Accounting Magic and the Rise and Fall of Diversification," with Paul Hirsch, *Accountings and Corporate Strategies*, State College, Pa: August, 1987.

## **PROFESSIONAL SERVICE**

### **Elected Positions**

Committee on Nominations, American Sociological Association, 2009-2010.

Council member, Theory Section, American Sociological Association, 2008-2010.

Chair, Sociology of Law Section, American Sociological Association, 2003-2004.

Board of Trustees, Law and Society Association, 2000-2003.

Council member, Law Section, American Sociological Association, 1999-2002.

Council member, Environment and Technology Section, American Sociological Association, 1992-1995.

### **Programmatic Contributions (selected)**

Discussant, Panel on Theoretical Perspectives, Innovations, Organizations and Society, Chicago, October, 2009.

Panel organizer, "Gaming Law," Law and Society Association, Las Vegas, June, 2005.  
Program Organizer, Law Section Panels, American Sociological Association, 2003.

Organizer and discussant, (with Mitchell Stevens), panel on "The Politics of Comparability," American Sociological Association, August, 2000.

Discussant, Panel on Culture and Cognition, American Sociological Association, Chicago, August, 1999.

Panel Organizer: Rethinking Regulation I: The Structuring of Relations of Regulation. Law and Society Association, Chicago, 1999.

Panel Organizer: Rethinking Regulation II: Legitimacy, Autonomy, and Scrutiny. Law and Society Association, Chicago, 1999.

Panel Organizer: Law and the Colonial Encounter, Law and Society Association, 1996, Glasgow, Scotland.

Panel Organizer: Thematic Session, "Water Politics," 1994 American Sociological Association, Los Angeles.

Discussant, Panel on Regional Land Use Planning, American Sociological Association, Los Angeles, August, 1994.

Panel Organizer: " Organizations and Ideology: Strategies of Control in Historical Perspective," 1992 Social Science History Association, Chicago.

### **Other Service**

Member, Awards Committee, American Sociological Association, 2009-2011.

Member, Article Prize Committee, Culture Section, American Sociological Association, 2009-2010.

Reader, Radcliffe Institute Fellowship Program, Radcliffe Institute for Advanced Study, multiple years.

Reader, Visiting Scholar Program, Russell Sage Foundation, multiple years.

Faculty Associate, Institute for Policy Research, 1997-.

Panel review, National Science Foundation, July, 2005.

Faculty, Graduate Student Workshop, Law and Society Association, May, 2005.

Chair, Book Prize Committee, Culture Section, American Sociological Association, 1999-2,000.

Chair, Nominations Committee, Law Section, American Sociological Association, 1999-2,000.

Member, Law and Society Association Nominations Committee, 1998-9.

Member, Book Awards Committee, Law Section, American Sociological Association, 1997-8.

Member, Article Awards Committee, Culture Section, American Sociological Association, 1997-8.

"Negotiating the Academic Job Market," Symposium, University of Chicago, October, 1998, 1995.

Chair, Nominations Committee, Environment and Technology Section, American Sociological Association, 1994-95.

Member, Nominations Committee, Culture Section, American Sociological Association, 1994-5.

Chair, Nominations Committee, Culture Section, American Sociological Association, 1993-4.

Member, Awards Committee, Theory Section, American Sociological Association, 1994-95.

Member, Awards Committee, Environment and Technology Section, American Sociological Association, 1993-94.

**Occasional Reviewer: Manuscript, Articles, Grant Proposals:**

Harvard University Press, Blackwell Press, Russell Sage Foundation, University of Chicago Press, Westview Press, Sage Press, Spencer Foundation,

*American Journal of Sociology, American Sociological Review, American Ethnologist, Law and Policy, Law and Social Inquiry, Law and Society Review, Sociological Theory, Work and Occupations, Current Anthropology.*

National Science Foundation, Russell Sage Foundation, European Research Council, MacArthur Foundation, Spencer Foundation.

### **University and Departmental Service (selected)**

Council member, Kaplan Institute for the Humanities, Northwestern University, 2008-2010.

University Teaching Roundtable, Searle Center for Teaching Excellence, “Promoting Class Discussion: What Works, What Doesn’t,” (with Charles Yarnoff), Oct. 8, 2009.

Director of Undergraduate Studies, Department of Sociology, 2002-2010

WCAS Honors Coordinator, Department of Sociology, 2002-2010.

Chair, Exum Committee, Department of Sociology, 2002-2008.

Faculty Fellow, Public Affairs Residential College, Northwestern University, 2000-2007.

Program Review. Northwestern University Press, 2004.

Director of Placement, Department of Sociology, 1993-1996.

### **PROFESSIONAL AFFILIATIONS**

I belong to the following professional associations: American Sociological Association; Law and Society Association; Social Science History Association; Society for the Social Study of Science; International Sociological Association Working Group on the Comparative Study of the Legal Profession; Society for the Study of Social Problems.